

BED BUG OVERVIEW

LEVELS OF INFESTATION

Light Activity	Medium Activity	Heavy Activity
A New Infestation	An Established Infestation	A Severe Infestation
Less than (50) caught or observed	(50-100) observed	Greater than (100)
Few sightings and bloodstains noted if any	Many live adults and nymphs noted (engorged with blood). Blood stains on bedding and mattress	Countless adults and nymphs present and multiple overlapping generations. Adults on walls, clustered in cracks on walls, ceiling, curtains, etc. Heavy observed on bedding and mattresses
Minimal fecal staining or cast skins	Visible fecal stains in multiple areas	Heavy fecal staining and cast skins in multiple areas
Few if any visible eggs	Many cast skins	Eggs and hatched eggs are visible
Only a few areas of suspected activity (3-4)	Several hot spots	Dead bed bugs in many locations

INSPECTIONS and STEAM TREATMENT

K9 – Regular Service	K9 MVP Client	K9 Emergency	Visual Inspection	Steam
\$250 Up to 10 units \$10/unit thereafter	\$150 up to 10 units \$10/unit thereafter	\$350	\$150 up to 5 units \$15/unit thereafter	\$250 ONLY upon discretion of onsite K9 handler

If Service is denied or we cannot gain access – there will be a trip charge of \$75 accessed to the customer and a return service scheduled at normal cost

Post K9 clear – available upon request 30 days after last treatment = \$150

ENCASEMENTS AND ACTIVATED LINERS

<p>Activated Box Spring Liner – Included in Bed Bug Protect+ Extended treatment – included in Hospitality Bed Bug Protect+ Premium program (warranty program) - can also be sold as an upgrade - Hotels/hospitality, multi-family, senior, and student housing</p> <ul style="list-style-type: none"> - Preventative Activated Liners are a specially treated, thin polyester fabric liner that easily installs over a box spring or mattress. - Liners are impregnated with an active ingredient that, if a bed bug comes into contact with it, disrupts the feeding and reproductive capabilities and/or leads directly to mortality. - Liners can prevent or reduce the chance of infestations developing. - Size is important to ensure that the mattress liner stays in place. - Unlike encasements, a rip/tear doesn't alter the effectiveness of a liner. - Our liner product promises effectiveness of two years. 	<p>Twin = \$78 Full = \$85 Queen = \$89 King = \$98</p>
<p>Mattress or Box Spring Encasement – Sold as an upgrade</p> <ul style="list-style-type: none"> - Prevents introduced bed bugs from being able to infest the seams and crevices of a mattress. - Prevents bed bugs present in a mattress or box spring from escaping and continuing to feed. - Allows for easier identification/inspection for bed bugs. - Protect capital investments made in bedding by keeping bed bugs from infesting mattresses and box springs. - Limits bed bugs from migrating and hiding in other places. <p>Our encasements are:</p> <ul style="list-style-type: none"> - Bed Bug Certified and protects customers from dust mites, spills (fluids/stains) and allergens (bacteria/mold) - Waterproof, fire retardant and breathable fabric - Soft, luxurious, stretch knit fabric designed for comfort - Durable against rips and tears - Conforms to fit any mattress or box spring (Twin - King) - Laminated fabric ensures bed bugs and instars can't bite through - Zipper with hook certifies a tight closure of the zipper sealing the encasements, ensuring no gaps for bed bugs to access a mattress. - Highest quality encasements on the market - Handmade in the USA 	<p>MATTRESS Twin = \$58 Full = \$73 Queen = \$75 King = \$89</p> <p>BOX SPRING Twin = \$78 Full = \$85 Queen = \$89 King = \$98</p>

TREATMENT PROGRAMS

CONVENTIONAL TREATMENT

	BED BUG PROTECT+ PREMIUM	BED BUG PROTECT+ EXTENDED	BED BUG PROTECT+ ESSENTIAL
OFFERING	Preventative Maintenance	Conventional treat + Activated Liner (liner NOT included for healthcare)	Conventional Treatment
SERVICE DESCRIPTION	Our innovative bed bug warranty program includes preventative & residual treatment for each room annually. This program helps control budget and revenue impacts by reducing bed bug activity and getting rooms back in service within 24 hours. A monthly fee eliminates unexpected expenses while offering continuous protection.	Revolutionary bed bug protocol using 3-part precision treatment and preventative/residual materials - providing a quick knockdown to current populations, longer lasting coverage against future bed bug infestations and quicker turnaround time for minimal disruption to your business.	Standard bed bug treatment using quick knockdown materials to eliminate bed bug issues and quicker turnaround time for minimal disruption to your business.
HOSPITALITY Service Details	<ol style="list-style-type: none"> 1. K9 inspection for all units 2. Essential curative treatment to any rooms with activity noted 3. Residual treatment to other rooms 4. Install preventative activated liners 5. Annual visit for bed bug free site <p>Frequency = 1x per year Warranty = 2 year contract – unlimited treatment/inspections Billing = Annual or monthly Included = Residual products + liners</p> <p>PRICING: Full building K9 Inspection Essential treatment cost for initial findings \$10/month per room</p>	<ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area 2. Apply residual treatment to cracks, crevices, furniture, shelving, etc. 3. Precision application around the bed, box spring, mattress, etc. 4. Install preventative activated liners <p>Frequency = 1 Visit Warranty = 90 days unlimited treatment/inspections Included = Residual products + liners</p> <p>PRICING: \$450 for 1st Room \$300 additional rooms/units</p> <p>HEAVY ACTIVITY: 2 visits \$1040 for 1st Room \$379 each additional room/unit</p>	<ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area 2. Apply residual treatment to cracks, crevices, furniture, shelving, etc. 3. Precision application around the bed, box spring, mattress, etc. <p>Frequency = 1 Visit Warranty = 30 days unlimited treatment/inspections Included = Residual products</p> <p>PRICING: \$350 for 1st Room \$200 additional rooms/units</p> <p>HEAVY ACTIVITY: 2 visits \$944 for 1st Room \$283 each additional room/unit</p>
MULTI-FAMILY SENIOR STUDENT HOUSING Service Details	<ol style="list-style-type: none"> 1. K9 inspection for all units 2. Essential curative treatment to any rooms with activity noted 3. Residual treatment to other rooms 4. Twice per year visit for bed bug free site <p>Frequency = 2x per year Warranty = 1 year contract – unlimited treatment/inspections Billing = Annual or monthly Included = Residual products</p> <p>PRICING: Full building K9 Inspection Essential treatment cost for initial findings \$18/month per room</p>	<ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area 2. Apply residual treatment to cracks, crevices, furniture, shelving, etc. 3. Precision application around the bed, box spring, mattress, etc. 4. Install preventative activated liners <p>Frequency = 1 Visit Warranty = 90 days unlimited treatment/inspections (if tenant moves out and new tenant moves in, warranty is void) Included = Residual products + liners</p> <p>PRICING: \$450 for 1st Room \$300 additional rooms/units</p> <p>HEAVY ACTIVITY: 2 visits \$1040 for 1st Room \$379 each additional room/unit</p>	<ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area 2. Apply residual treatment to cracks, crevices, furniture, shelving, etc. 3. Precision application around the bed, box spring, mattress, etc. <p>Frequency = 1 Visit Warranty = 30 days unlimited (if tenant moves out and new tenant moves in, warranty is void) treatment/inspections Included = Residual products</p> <p>PRICING: \$350 for 1st Room \$200 additional rooms/units</p> <p>HEAVY ACTIVITY: 2 visits \$944 for 1st Room \$283 each additional room/unit</p>
HEALTHCARE Service Details	N/A	<p>Ideal for waiting rooms, lobbies and other less sensitive areas.</p> <ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area. 2. Precision applications to seating areas, other furniture. 3. Extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards. 4. Steam or heat may also be applicable at additional charge. <p>Frequency = 1 Visit Warranty = 60 days unlimited treatment/inspections Included = Residual products</p> <p>PRICING: \$450 for 1st Room \$350 additional rooms/unit</p>	<p>Ideal for patient rooms, hospice, emergency rooms, surgical areas and any other sensitive environment.</p> <ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area. 2. Precision application with Sterifab around bed, box spring, 3. Steam or heat may also be applicable at additional charge <p>Frequency = 1 Visit Warranty = None Included = Chemically Sensitive Application</p> <p>PRICING: \$350 for 1st Room \$150 additional rooms/units</p>

	BED BUG PROTECT+ PREMIUM	BED BUG PROTECT+ EXTENDED	BED BUG PROTECT+ ESSENTIAL
RESIDENTIAL – Single Family Home Service Details	N/A	<p>Our Bed Bug Protect Extended program is a 2 visit service. The 1st visit is a thorough treatment to eliminate bed bug populations and the 2nd is a check-up 7-10 days after to ensure efficacy. It includes an activated liner.</p> <ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area 2. Thorough application to multiple rooms with residual treatment to cracks, crevices, furniture, shelving, etc. 3. Precise applications around the furniture as well as sleeping areas (bed, box spring, etc.) 4. Install preventative activated liners <p>Frequency = 2 Visits Warranty = 90 days unlimited treatment/inspections Included = Residual products + liners</p> <p>PRICING: \$760 for 1st Room \$315 additional rooms/units</p>	<p>Our Bed Bug Protect+ Essential program is a 2 visit service. The 1st visit is a thorough treatment to eliminate bed bug populations and the 2nd is a check-up 7-10 days after to ensure efficacy.</p> <ol style="list-style-type: none"> 1. Vacuum bed bugs from treatment area 2. Thorough application to multiple rooms with residual treatment to cracks, crevices, furniture, shelving, etc. 3. Precise applications around the furniture as well as sleeping areas (bed, box spring, etc.) <p>Frequency = 2 Visits Warranty = 30 days unlimited treatment/inspections Included = Residual products</p> <p>PRICING: \$665 for 1st Room \$215 additional rooms/units</p>

LACK OF PREP OR REFUSAL OF ENTRY AT TIME OF TREATMENT SERVICE

If site not prepared, **districts** have **discretion** on how to handle situation

- Recommended prep service fees
 - Include charges at time of sale or add upon arrival if district has capacity and ability and customer acceptance
 - **\$400 first hour, \$229 additional hour**
- Recommended service trip charge: **\$229 reschedule or cancellation fee**
- Can **treat as is** at 100% cost but **warranty is voided**

HEAT TREATMENT

Includes Heat + residual chemical

	HOTEL	HOME/CONDO	MULTI-FAMILY
STUDIO	\$900	\$1800	\$1000
1 BEDROOM	\$1000	\$2000	\$1100
2 BEDROOM	\$1100	\$2200	\$1200
3 BEDROOM	\$1200	\$2300	\$1300
4 BEDROOM	\$1300	\$2400	\$1500

OTHER ADD ON PRODUCTS:

Climb Ups = \$6.25 or \$25 for 4

Lo-Line Monitors (pack of 10) = \$15.00

Volcano Monitors: \$5.50 each - Lure & Station = \$2.00 (12 for \$63)

Volcano Lures: \$8.00 each (12 for \$69)

HOSPITALITY OVERVIEW

BED BUG PROTECT PREMIUM PROGRAM

Includes **preventative & residual** treatment for each room **annually**. With inspections & treatments included at **no cost**, this program gives hotels a way to **budget unexpected expenses** and **revenue impacts** by getting rooms back in service within **24 hours**. A single, monthly fee eliminates unexpected expenses while offering **continuous protection**.

- **Rapid Response** - 24 hour treatment response upon confirmation
- Initial canine sweep of all rooms.
- Curative treatment to rooms with bed bug activity.
- **Preventative precision application** to remaining rooms
- **Preventative activated box spring liners** included for further protection
- After initial services, **ongoing warranty** begins and service is **scheduled annually**, reducing downtime.
- **Unlimited Inspections and Retreatment Warranty for duration of program**
- **4 Hour** Post Treatment Turnaround Time

PRICE: K9 + Essential + \$10 monthly price per room (Ongoing Inspections, Annual Treatment and Activated Liners included) 2/yr agreement

BENEFITS:

- 24/7, 365 days of Proactive Bed Bug Protection
- Budgetable expense that reduces risk, customer complaints, negative publicity and lost room revenue
- Sustainable solution that suppresses activity with residual control and reduces risk for future infestations
- Quick and discreet service for greater guest discretion, protecting your brand and reputation
- Same day room availability to reduce room downtime and impact to bottom line
- Unlimited treatment & inspection warranty to rapidly resolve issues as they arise
- Staff training available to supplement inspection, detection and program efforts

BED BUG PROTECT EXTENDED PROGRAM

Uses a **3-part precision** treatment and **preventative/residual** materials - providing longer **lasting** coverage against bed bugs and **quicker** turnaround time for **minimal** disruption to your business. Includes an activated box spring liner for additional protection.

- **Rapid Response** - 24 hour treatment response after Bed Bug Inspection
- **Effective** 1 visit treatment (heavy infestations might require more than 1 treatment)
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- 2-part **environmentally responsible** precision application around the bed, box spring, bed frame.
- **Preventative activated box spring liners** included for further protection
- **90 Day** Retreatment Warranty
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$450 treatment price for 1st room, \$300 each additional (Heavy infestation = \$1040 1st room, \$379 each additional – 2 visits)

BENEFITS:

- Fast acting, effective bed bug control with minimal room downtime
- Leveraging chemistry that suppresses activity with residual control
- Quick and discreet service for greater guest discretion, protecting your brand and reputation
- Same day room availability to reduce room downtime and impact to bottom line
- 90 day unlimited treatment and inspection warranty
- Activated liner on box spring for ongoing protection
- Staff training available to supplement inspection, detection and program efforts

BED BUG PROTECT ESSENTIAL PROGRAM

Uses a **3-part precision** treatment and **residual** materials - providing longer **lasting** coverage against bed bugs and **quicker** turnaround time for **minimal** disruption to your business.

- **Rapid Response** - 24 hour treatment response after Bed Bug Inspection
- **Effective** 1 visit treatment
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- 2-part **environmentally responsible** precision application around the bed, box spring, bed frame.
- **30 Day** Retreatment Warranty
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$350 treatment price for first room, \$200 additional room (Heavy infestation = \$944 1st room, \$283 each additional – 2 visits)

BENEFITS:

- Fast acting, effective bed bug control with minimal room downtime
- Leveraging chemistry that suppresses activity with residual control
- Quick and discreet service for greater guest discretion, protecting your brand and reputation
- Same day room availability to reduce room downtime and impact to bottom line
- 30 day unlimited treatment and inspection warranty

MULTI-FAMILY, SENIOR, STUDENT HOUSING OVERVIEW

BED BUG PROTECT PREMIUM PROGRAM

Includes **preventative** and **residual** treatment for each room **twice a year**. This program helps control budget and revenue impacts by reducing bed bug activity, allowing for a better tenant experience. A single, monthly fee eliminates unexpected expenses while offering **continuous protection**.

- **Rapid Response** - 24 hour treatment response upon confirmation
- Initial canine sweep of all rooms.
- Curative treatment to rooms with bed bug activity.
- **Preventative precision application** to remaining rooms
- After initial services, **ongoing warranty** begins and service is **scheduled every 6 months**, reducing downtime.
- **Unlimited Inspections and Retreatment Warranty**
- **4 Hour** Post Treatment Turnaround Time

PRICE: K9 + Essential + \$18 monthly price per room (inspections and treatment included) 1/yr agreement

BENEFITS:

- 24/7, 365 days of Proactive Bed Bug Protection
- Budgeted expense that reduces risk, tenant complaints, and negative publicity
- Sustainable solution that suppresses activity with residual control and reduces risk for future infestations
- Twice per year service and same day unit turnaround provides minimal disruption to tenants with collaborative scheduling, communications and speed of service
- Protection of personal belongs and goods
- Unlimited treatment & inspection warranty to rapidly resolve issues as they arise
- Available staff and tenant training to supplement inspection, detection and program efforts

BED BUG PROTECT EXTENDED PROGRAM

Uses a **3-part precision** treatment and **preventative/residual** materials, providing longer **lasting** coverage against bed bugs. Our Bed Bug Protect Extended program for Multifamily is a 1-visit service designed to thorough treat and eliminate bed bug populations.

- **Rapid Response** - 24 hour treatment response after Bed Bug Inspection
- **Effective** 1 visit treatment (heavy infestations might require more than 1 treatment)
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- 2-part **environmentally responsible** precision application around the bed, box spring, bed frame.
- **Preventative activated box spring liners** included for further protection
- **90 Day** Retreatment Warranty (if tenant moves out and new tenant moves in – warranty is void)
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$450 treatment price for first room, \$300 each additional (Heavy infestation = \$1040 1st room, \$379 each additional – 2 visits)

BENEFITS:

- Fast acting, effective bed bug control with minimal downtime for service
- Leveraging chemistry that suppresses activity with residual control
- Same day room availability to reduce tenant inconvenience
- Minimized disruption to tenants with collaborative scheduling, communications, and reduced service frequency
- 90 day unlimited treatment and inspection warranty
- Activated liner on box spring for ongoing protection
- Staff training available to supplement inspection, detection and program efforts

BED BUG PROTECT ESSENTIAL PROGRAM

Uses a **3-part precision** treatment and **preventative/residual** materials, providing longer **lasting** coverage against bed bugs. Our Bed Bug Protect Extended program for Multifamily is a 1-visit service designed to thorough treat and eliminate bed bug populations.

- **Rapid Response** - 24 hour treatment response after Bed Bug Inspection
- **Effective** 1 visit treatment
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- 2-part **environmentally responsible** precision application around the bed, box spring, bed frame.
- **30 Day** Retreatment Warranty (if tenant moves out and new tenant moves in – warranty is void)
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$350 treatment price for first room, \$200 additional room. (Heavy infestation = \$944 1st room, \$283 each additional – 2 visits)

BENEFITS:

- Fast acting, effective bed bug control with minimal room downtime
- Leveraging chemistry that suppresses activity with residual control
- Quick and discreet service for greater guest discretion, protecting your brand and reputation
- Same day room availability to reduce tenant inconvenience
- Minimized disruption to tenants with collaborative scheduling, communications, and reduced service frequency
- 30 day unlimited treatment and inspection warranty

HEALTHCARE PROGRAM OVERVIEW

BED BUG PROTECT EXTENDED PROGRAM – Non-Sensitive Areas

Uses **3-part precision** treatment and **preventative/residual** materials - providing longer **lasting** coverage against bed bugs. Our Curative Treatment is a single visit service to thoroughly treat and eliminate bed bug populations.

- **Rapid Response** - 24 hour treatment response after Bed Bug Inspection
- **Effective** 1 visit treatment (heavy infestations might require more than 1 treatment)
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- 2-part **environmentally responsible** precision application around the bed, box spring, bed frame.
- **60 Day** Retreatment Warranty
- **4 Hour** Post Treatment Turnaround Time
- **Steam or heat may be applicable**

PRICE: \$450 treatment price for first room, \$350 each additional room

BENEFITS:

- Fast acting, effective bed bug control with minimal downtime for service
- Leveraging chemistry that suppresses activity with residual control
- Same day room availability to reduce inconvenience
- 60 day unlimited treatment and inspection warranty
- Staff training available to supplement inspection, detection and program efforts

BED BUG PROTECT ESSENTIAL PROGRAM – Sensitive Areas

Uses **environmentally friend** treatment materials - providing a swift knockout to bed bug activity and **quicker** turnaround time for **minimal** disruption to your business.

- **Rapid Response** - 24 hour treatment response after Bed Bug Inspection
- **Effective** 1 visit treatment
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- **Environmentally responsible** precision application around the bed, box spring, bed frame.
- **No** Warranty
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$350 treatment price for first room, \$150 additional room price for 2nd room and adjacent units.

BENEFITS:

- Fast acting, effective bed bug control with minimal room downtime
- Quick and discreet service for greater guest discretion, protecting your brand and reputation
- Same day room availability to reduce inconvenience

RESIDENTIAL OVERVIEW

BED BUG PROTECT EXTENDED PROGRAM

Uses a **3-part precision** treatment and **preventative/residual** materials - providing longer **lasting** coverage against bed bugs. Our Bed Bug Protect Extended program for Single Family Homes or Condominiums are a 2 visit service. The first visit is a thorough treatment to eliminate bed bug populations and the second visit is a check-up 7-10 days after to ensure solution efficacy.

- **Effective** 2 visit treatment spaced 7-10 days apart. Re-entry into treated spaces 2 hours after each visit.
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- **Environmentally responsible** precision application around the bed, box spring, bed frame.
- **Preventative activated box spring liners** included for further protection
- **90 Day** Retreatment Warranty
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$760 treatment price for first room, \$315 each additional room

BENEFITS:

- Fast acting, effective bed bug control with minimal downtime for service
- Leveraging chemistry that suppresses activity with residual control
- Same day room availability to reduce inconvenience
- 90 day unlimited treatment and inspection warranty
- Activated liner on box spring for ongoing protection

BED BUG PROTECT ESSENTIAL PROGRAM

Uses a **3-part precision** treatment and **residual** materials - providing longer **lasting** coverage against bed bugs. Our Bed Bug Protect Essential program for Single Family Homes or Condominiums are a 2 visit service. The first visit is a thorough treatment to eliminate bed bug populations and the second visit is a check-up 7-10 days after to ensure solution efficacy.

- **Effective** 1 visit treatment
- **Immediate** control with extended residual treatment to cracks, crevices, furniture, shelving, picture frames, molding/baseboards.
- **Environmentally responsible** precision application around the bed, box spring, bed frame.
- **30 Day** Retreatment Warranty
- **4 Hour** Post Treatment Turnaround Time

PRICE: \$655 treatment price for first room, \$215 additional room price for 2nd bedroom and adjacent units.

BENEFITS:

- Fast acting, effective bed bug control with minimal room downtime
- Leveraging chemistry that suppresses activity with residual control
- Same day room availability to reduce tenant inconvenience
- 30 day unlimited treatment and inspection warranty

	PestFree365	Essential Sensitive areas	Extended Non-sensitive areas
	No Activity	Light/Heavy Activity	
Number of visits required	3 or 6 for pest, callbacks for bed bugs included	2	2
Activated box spring liners for ongoing protection	No	No	✓
Warranty *	Unlimited call backs for covered pests - including bed bug. Home must be bed bug free upon initial service.	30 days	90 days
4-hour post-treatment turn-around time	✓	✓	✓
Price	Local Rates	\$665 1st Room \$215 Other Rooms	\$760 1st Room \$315 Other Rooms